Income Statement (IS) Mind Map

www.analystinterview.com

Income Statement

- Revenue (Top Line)
  - Gross Revenue/Sales
    - Product Sales
    - Service Revenue
    - Other Revenue
  - Returns & Allowances
    - Sales Returns
    - Sales Allowances
  - Net Revenue
- Cost of Goods Sold (COGS)
  - Direct Costs
    - Raw Materials
    - Labor Costs (Direct Labor)
    - Manufacturing Overheads
  - Freight & Shipping Costs
  - Inventory Adjustments
    - Beginning Inventory
    - Purchases during the Period
    - Ending Inventory
- Gross Profit
  - Calculation
    - Gross Revenue - COGS
- Operating Expenses (OPEX)
  - Selling, General & Administrative Expenses (SG&A)
    - Marketing & Advertising
    - Salaries & Wages
    - Rent & Utilities
    - Office Supplies
    - Insurance
    - Depreciation & Amortization
  - Research & Development (R&D)
    - R&D Salaries
    - Equipment Costs
  - Other Operating Expenses
    - Legal & Professional Fees
    - Travel Expenses
- Operating Income (EBIT)
  - Calculation
    - Gross Profit - Operating Expenses
- Non-Operating Income and Expenses
  - Interest Income
  - Interest Expense
  - Gain or Loss on Sale of Assets
  - Other Non-Operating Items
    - Foreign Exchange Gains/Losses
    - Investment Income
    - Write-offs
- Earnings Before Tax (EBT)
  - Calculation
    - Operating Income + Non-Operating Income - Non-Operating Expenses
- Income Tax Expense
  - Current Tax
  - Deferred Tax
  - Tax Adjustments
- Net Income (Bottom Line)
  - Calculation
    - Earnings Before Tax - Income Tax Expense
- Other Comprehensive Income
  - Unrealized Gains/Losses
    - Available-for-Sale Securities
    - Foreign Currency Translation Adjustments
  - Revaluation Surplus
- Net Income (After Comprehensive Income)
  - Calculation
    - Net Income + Other Comprehensive Income